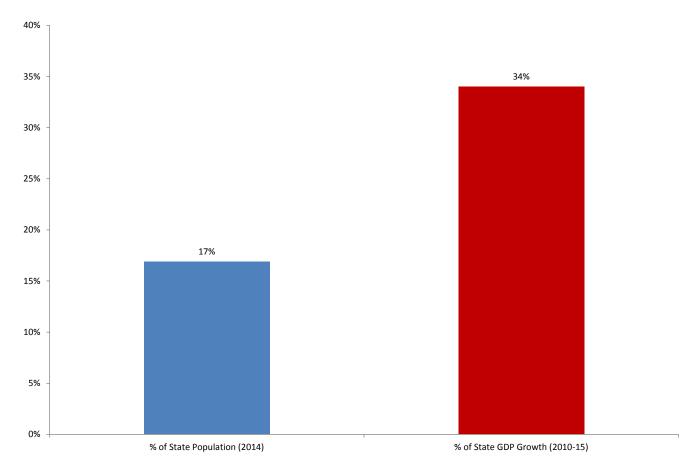


# San Francisco's Economic Performance, Outlook, and Risks

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October 12, 2016

## The Bay Area Has Disproportionately Contributed to State Growth This Decade

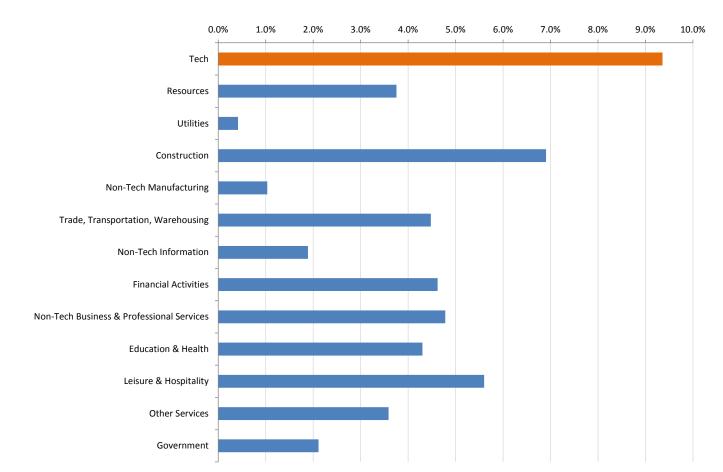


#### Bay Area's Share of State Population and Recent GDP Growth

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Source: BEA

### Tech Has Been the Fastest-Growing Part of the California Economy...

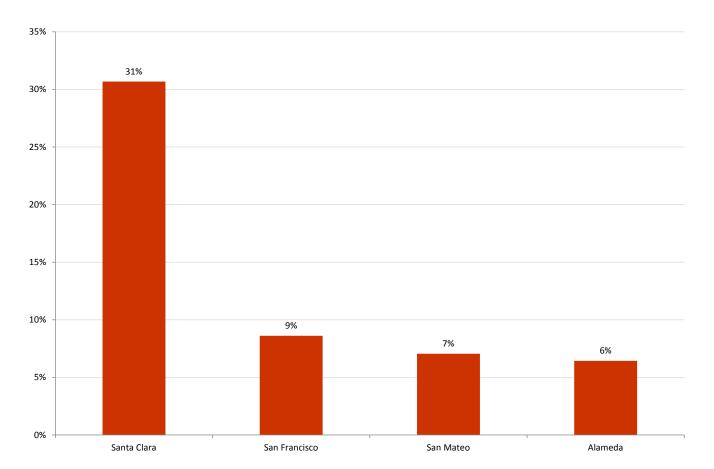


#### California GDP Growth Rate by Industry, 2010-2014 (Current \$)

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Source: BEA

... And Four Bay Area Counties Have 53% of the State's Tech Employment

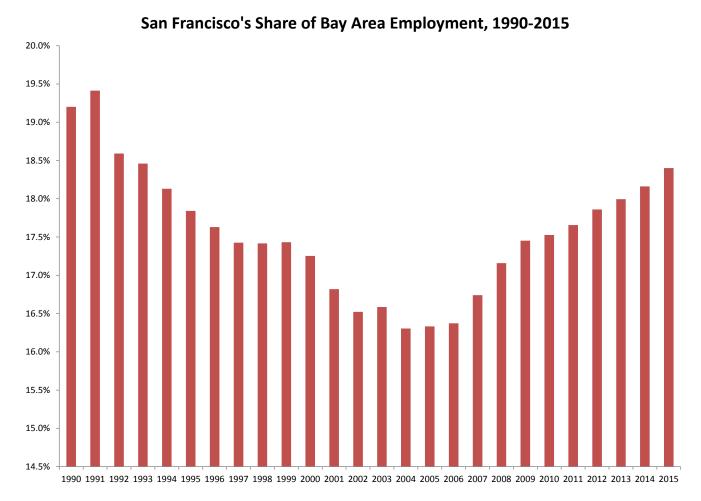


Four Bay Area Counties' Share of State Tech Employment, 2015

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Source: BLS

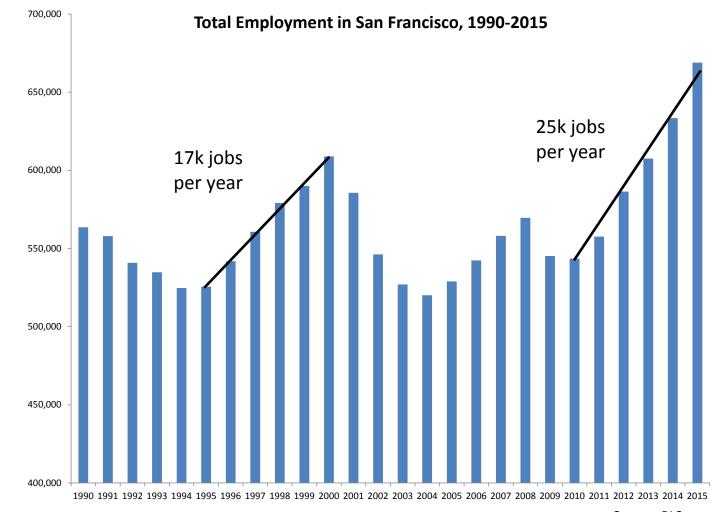
## San Francisco's Economic Position in the Bay Area Has Changed in the Past Ten Years



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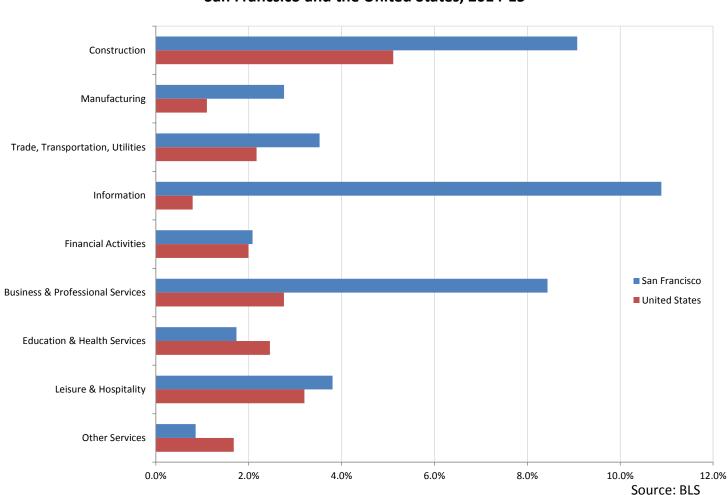
Source: EDD

## 2015 Was the Biggest Year in the City's Economic History, Adding 35,000 Jobs

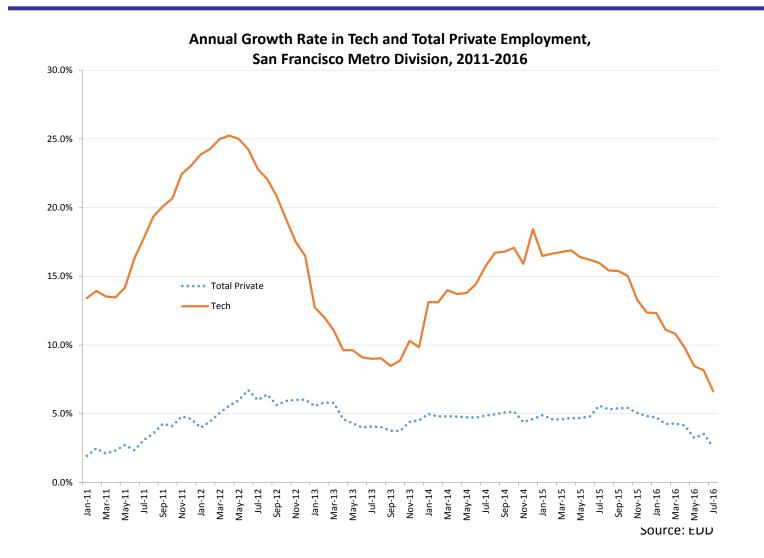


Source: BLS

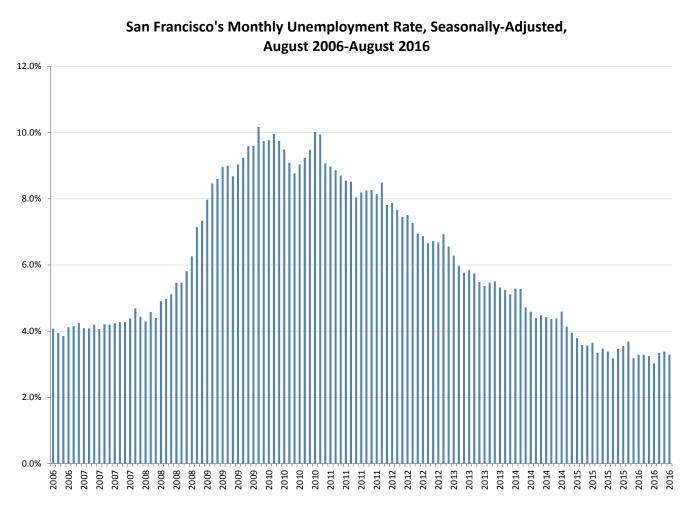
## Employment Gains Continue Across Every Sector of the City's Economy



Employment Growth By Sector, San Francsico and the United States, 2014-15 However, Monthly Data For the San Francisco/San Mateo County Region Shows a Marked Slowdown in Tech, and Total, Employment

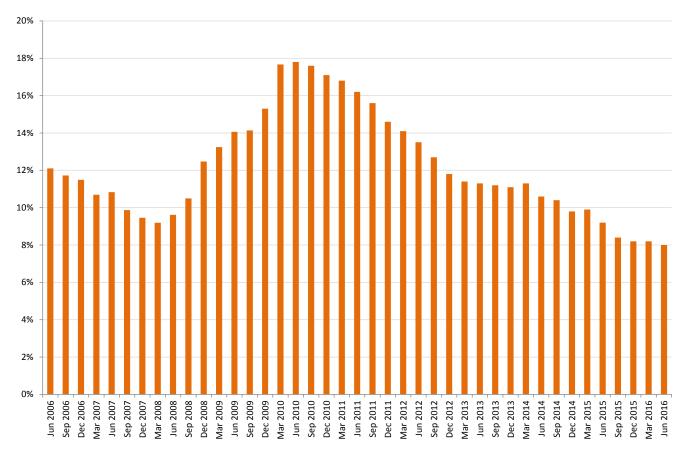


### Full Employment is Partly the Explanation



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Source: EDD

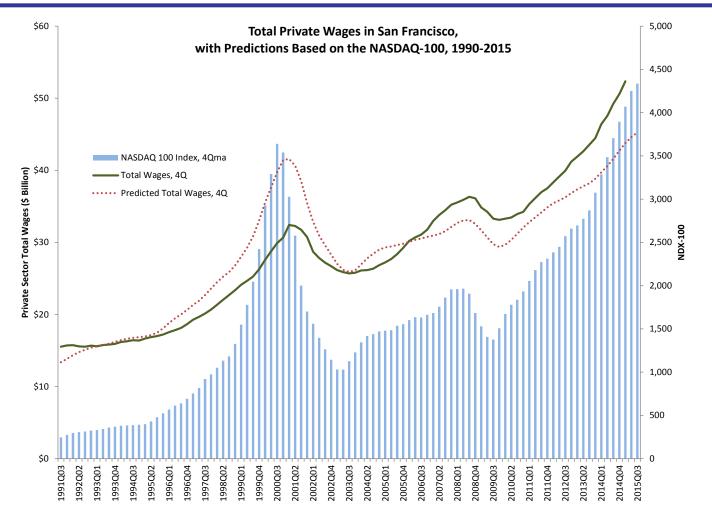


#### San Francisco Class A Office Vacancy Rates, 2006-2016

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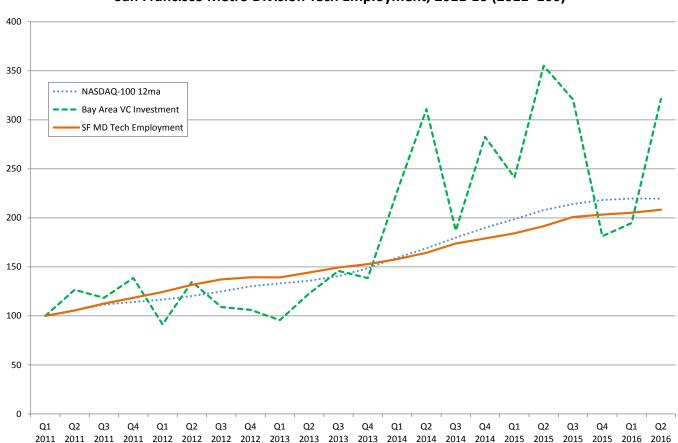
Source: Jones Lang LaSalle, Office Statistics & Insight Report

## But Changes in the Stock Market Historically Predict Tech and Total Employment in San Francisco



Source: BLS, Yahoo! Finance

### The Stock Market Affects Venture Capital Investment, and Ultimately Tech Employment

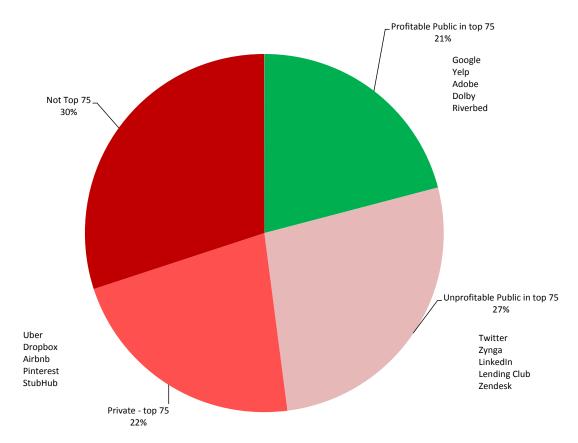


NASDAQ-100 Index, Bay Area Venture Capital Investment, San Francisco Metro Division Tech Employment, 2011-16 (2011=100)

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Source: EDD, NASDAQ, PWCMoneytree

### The City's Tech Sector Continues to Rely on Fresh Equity Investment



#### SF Tech Employment (2014/early 2015) by Company Status

Source: SF Business Times, Company Reports, BLS

### So San Francisco Faces Local as Well as Global Economic Risks

- The U.S. Economy Risk is relatively low, but global factors, politics are a concern
- Local Tech Sector Risk is Rising.
  - Unprofitable companies employ many if not most tech employees.
  - A weakening investment climate could slow and eventually reverse the pace of hiring.
- Local Infrastructure Constraints Will lead to a slowdown even without a downturn in the tech sector or the broader economy.